

Seeking And Resisting Compliance Why People Say What They Do When Trying To Influence Others.pdf

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[Compliance gaining - Wikipedia](#)

Thu, 13 Sep 2018 07:25:00 GMT

Overview. Compliance gaining occurs whenever a person intentionally induces another person to do something that they might have not done otherwise. Compliance gaining and persuasion are related; however, they are not one and the same.

[Bundy standoff - Wikipedia](#)

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InformationWeek.com: News analysis, commentary, and research for business technology professionals.

[Harnessing the Science of Persuasion - Harvard Business Review](#)

Mon, 10 Sep 2018 05:49:00 GMT

Praise is likely to have a warming and softening effect on Dan because, ornery as he is, he is still human and subject to the universal human tendency to treat people the way they treat him.

[Gates of Vienna](#)

Sat, 15 Sep 2018 01:47:00 GMT

Note: The following post accompanies Takuan Seiyo's latest piece. Both are being kept "sticky" until tonight. Scroll down for other posts that have appeared since Wednesday. Certain posts at Gates of Vienna, among them those by Takuan Seiyo, tend to attract the attention and comments of people who are preoccupied with the Jews.

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